

enertech

SEARCH PARTNERS

Enertech Search Partners is a valued partner to some of the most compelling emerging technology companies and the brightest business leaders in the new global cleantech economy. By working within a handful of specific market segments, such as Energy Efficiency, Distributed Energy, IoT, Smart Resources and Operational Risk. We maximize our deep understanding of the unique drivers that shape these markets. *We have successfully placed candidates in:*

Distributed Energy

Software • Storage • Solar • Demand Response • Transactive Energy

EXECUTIVE

Chief Operations Officer | Vice President of Sales | Senior Vice President of Finance | Vice President of Marketing

OPERATIONAL

Regional Operations Manager | Human Resources Manager | Program Manager | Marketing Manager
Customer Service Manager | Office Manager

TECHNICAL

Director of Quality Assurance | Program Manager | Engineering Project Manager | Field Applications Engineer
Sales Engineer | Sourcing Specialist | Technical Support

Energy Efficiency

Software • EaaS • Commercial • Industrial • Residential • Utility • Finance

EXECUTIVE

Vice President of Engineering | Vice President of Sales

OPERATIONAL

National Corporate Industrial Energy Manager | Project Manager

COMMERCIAL

Account Executive | Director, Controls & Automation | Director of Sales, West | Federal Sales Executive
Utility Sales Director, West | Sales Executive, Utilities

Internet of Things

Smart Cities • Smart Infrastructure • Industrial • Smart Home • IaaS

EXECUTIVE

Chief Commercial Officer | Vice President of Sales

COMMERCIAL

Director of Product Marketing | Utility Account Manager | Sales Executive | Sr. Director of Channels
Utility Sales Director | Utility Sales Product Marketing

Operational Risk

Sustainability • GRC • CyberSecurity • Software • Drones • Assest Management • Physical Security

EXECUTIVE

Vice President of Services | Vice President of Sales

TECHNICAL

Presales Solutions Engineer | Services Consultant, Governance Risk Compliance

OPERATIONAL

Director, Partner Operations | Project Manager, Oil & Gas

COMMERCIAL

Application Sales Execucitive | Sales Engineer | Sales Executive, Oil & Gas | Sales Executive, West
Key Account Manager | Sales Executive | Customer Success Manager

Smart Resources

Water • Agtech • Oil and Gas Tech • Transportation • Construction

TECHNICAL

Solution Engineer | Sales Engineer

COMMERCIAL

Regional Account Executive | Account Executive | Federal Sales Director | Sales Manager, Multi Family

Selected Clients

Distributed Energy • Energy Efficiency • IOT • Operational Risk • Smart Resources

