

PHARMACY SAVINGS ANALYSIS

Claim Dates Analyzed

1/1/2017 to 12/31/2017

Resurgens Orthopaedics	Current PBM Scrip World	CVS/caremark	OptumRx	Express Scripts
790 Employees 1,628 Members				
Overview of Plan Cost				
Gross Claim Amount Paid by Employer	\$2,402,822	\$2,256,123	\$2,251,717	\$2,251,209
Less Member Copay	-\$354,541	-\$354,541	-\$354,541	-\$354,541
Claims Amount Paid by Employer	\$2,048,281	\$1,901,582	\$1,897,176	\$1,896,668
Potential Implementation Fees from Incumbent	\$0	\$41,000	\$41,000	\$41,000
Plus UM Package / Connectivity Fees	\$0	\$0	\$0	\$19,438
Plus Administrative / Transaction Fees	\$87,267	\$12,284	\$12,284	\$12,284
Less Rebates and Credits from PBM	-\$295,112	-\$630,378	-\$598,485	-\$666,854
Net Amount Paid by Employer	\$1,840,435	\$1,324,488	\$1,351,975	\$1,302,536
Average Amount Paid				
Average Net Cost Per Claim	\$97.01	\$70.08	\$71.54	\$68.92
Net Amount Paid PEPM	\$194.14	\$139.71	\$142.61	\$137.40
Savings Summary				
Savings Compared to Incumbent	N/A	\$515,946	\$488,460	\$537,899
Percentage Savings Compared to Incumbent	N/A	28.03%	26.54%	29.23%

NOTE: Potential Implementation Fees from Incumbent include, but are not limited to, the following: the cost the incumbent carrier may charge for requesting an updated claim file, ORT Files, PA Files, Open Mail Order Files, and CDH Integration Fees. These fees would be a potential expense to the Client due to charges from the incumbent. These estimated fees are included in the analysis to illustrate the potential effect on savings and to create awareness that they may occur.

NOTE: The Express Scripts UM Package / Connectivity fee includes: \$0.75 PMPM for the Super Advantage Plus Utilization Management, \$0.35 PMPM participating in a qualifying HDHP, and \$0.20 PMPM participating in a non-HDHP for combined accumulators for existing connection with medical carrier or TPA. Based on utilization, we have assumed 30% participation in HDHP.

NOTE: The incumbent rebate amounts are based on provided reporting of rebates paid through four quarters of 2017.



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