

# REAL ESTATE

- » Identifying Risks
- » Creating Solutions
- » Delivering Results



IRONWOOD



# Ironwood: Protecting Your Assets

Ironwood understands the risks, challenges, and barriers involved in successfully developing, managing, leasing, and investing in the real estate industry. Our team of experts identify areas concerning risk and insurance, creates solutions and programs to mitigate or avoid those risks, and delivers results to ensure a smooth transaction.

When Ironwood partners with real estate clients, we become a true member of their team enabling us to be involved with every aspect of their business. We gain the knowledge to understand the specific deal structure and end-game strategy. We leverage our relationships with underwriters around the world to negotiate the best coverage at the most competitive cost. We make certain our clients are in a positive position from an insurance perspective to buy, sell or hold all asset types based on their own investment strategy.

We offer our clients independent consultation for all real estate transactions as well as comprehensive claims management, risk control and account support services.

## Serving all aspects of the Real Estate Industry:

### Real Estate - Clients

- Real Estate Owners
- Asset Managers
- Developers
- Contractors
- Investors
- Managers
- Real Estate Investment Trusts (REITs)
- Lenders
- Diversified Real Estate Companies

### Real Estate - Assets

- Multifamily
- Condominiums
- Mixed-Use
- Industrial
- Hotels/Motels/Resorts
- Retail
- Office
- Land
- Amusement Parks

### Real Estate - Coverages

- Property Insurance
- Builders Risk Programs
- Construction Defect Coverage
- Construction Projects (OCIPs)
- Directors' and Officers' and General Partner Insurance Coverages
- Workers Compensation
- Automobile
- General Liability
- Products Completed Operations
- Umbrella/Excess Liability
- Surety Bonds
- Errors and Omissions
- Pollution Legal Liability and Contract Pollution Liability Coverage
- Wind, Earthquake, Flood and Terrorism Coverages
- Business Interruption
- Loss of Rents
- Cyber Liability
- Deductible Buy-downs



### Real Estate - Solutions

- Allocation Modeling
- Benchmarking
- Alternative Risk Transfer Solutions
- Claims Advocacy and Loss Control
- Outsource Risk Management Services for Diversified and Decentralized Real Estate Entities
- Strong International Capabilities
- Due Diligence for Acquisitions
- Captive Formation & Management Services
- Consulting on Lender Requirements
- Contract Review With Regard to Insurance Requirements
- Employee Benefits
- Natural Disaster and Emergency Response Planning
- Portfolio Insurance Programs
- Property Risk Consulting
- On-Site Risk Evaluations
- Asset Valuations

### Ironwood Insurance and Employee Benefits

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