

F5 Unity Partner Tier	Annual Revenue Target*			Skill Requirements**	Administrative Requirements	
	Base	FD	PVD			
Platinum	13%	32%	38%	\$10M P&I 25% Software 15% Security P&I	<ul style="list-style-type: none"> - 20 Sales Accreditations - 20 Technical Accreditations - 12 Security Accreditations*** - 5 Certified Engineers - Virtual & Physical Demo Ability - Active GUARDIAN Consulting 	<ul style="list-style-type: none"> - Current Partner Agreement - Business Plan - 8 Agility Attendees - StrongBox Access - Demo Lab
Gold	13%	27%	33%	\$2M P&I 20% Software 15% Security P&I	<ul style="list-style-type: none"> - 8 Sales Accreditations - 8 Technical Accreditations - 6 Security Accreditations*** - 3 Certified Engineers - Virtual & Physical Demo Ability 	<ul style="list-style-type: none"> - Current Partner Agreement - Business Plan - 4 Agility Attendees - StrongBox Access
Silver	13%	22%	28%	\$750K P&I 15% Software 15% Security P&I	<ul style="list-style-type: none"> - 4 Sales Accreditations - 4 Technical Accreditations - 4 Security Accreditations*** - 1 Certified Engineer 	<ul style="list-style-type: none"> - Current Partner Agreement - Business Plan - 2 Agility Attendees - StrongBox Access
Authorized	13%	20%	20%	\$25k P&I	None	None